



Direct Negotiation Strategies & Techniques

Thursday,
January 28, 2016
3:00 – 5:00 p.m.

World Trade Center,
Mezzanine Room, Building 2,
26 SW Salmon, Portland

Registration forms with
payment must be received by
the MBA office by January 27.

*This seminar will be worth
two hours of OSB MCLE
credit. Two Washington
MCLE credit can be obtained
individually. Registrants who
miss the seminar may request
the handout materials. Sorry,
no refunds. Substitutions are
welcome; non-members may
be subject to an additional
fee. Accommodations
available for persons with
disabilities; please call in
advance for arrangements.*

Reaching a great settlement through direct negotiation can help clients avoid the costs and time of mediation but can be especially challenging for litigators. The experienced panelists at this CLE, **Lori E. Deveny**, Attorney at Law; **Chris Kent**, Kent & Johnson, LLP; **Jenna L. Mooney**, Davis Wright Tremaine LLP, will provide practical advice for successfully advocating for clients in direct negotiations.

For more information: Call Bridget Donegan, Larkins Vacura LLP at 503.542.3107. For registration questions, call the MBA at 503.222.3275.

Name _____

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Send form and payment to:
Multnomah Bar Association
620 SW 5th Ave Ste 1220
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Fax 503.243.1881 (for credit cards only) Ph 503.222.3275

Register me for the seminar as indicated:

- MBA Member \$60.00
- Non-MBA Member \$95.00

I will not be attending but would like to order:

- CD ROM / & Handouts (Member) \$60.00
- CD ROM / & Handouts (Non-Member) \$95.00

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- Check (enclosed) *or*
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