

## Thursday, November 19, 2015 3:00 – 5:00 p.m.

World Trade Center, Mezzanine Room, Building 2, 26 SW Salmon, Portland

Registration forms with payment must be received by the MBA office by November 18 or the "at the door" registration fee will apply.

This seminar will be worth two hours of OSB MCLE credit. Two Washington MCLE credit can be obtained individually. Registrants who miss the seminar may request the handout materials. Sorry, no refunds. Substitutions are welcome; non-members may be subject to an additional fee. Accommodations available for persons with disabilities; please call in advance for arrangements.

## Witness Preparation: A "How to" Guide for More Effective Preparation Sessions

Covering deposition and trial preparation, this CLE highlights the shortcomings of traditional approaches used and advice given in the preparation of key witnesses and provides a detailed "how to" guide for more effective preparation sessions. Panelists, **Jill Schmid**, Ph.D., Partner and Senior Litigation Consultant, Sound Jury Consulting and **Joe Arellano**, Partner, Kennedy Watts Arellano LLP will address:

- the use of role-playing and video feedback
- overcoming barriers to effective communication (centering on the "problem" or "difficult" witness)
- the importance of and how to instill confidence and control in your witness
- · how jurors assess witness credibility, and
- the impact of verbal and nonverbal behavior on the overall credibility of the witness's testimony.

A mock preparation session will demonstrate some of the "do's" and "don'ts."

**For more information**: Call Seth Row, Miller Nash Graham & Dunn LLP at 503.205.2318. For registration questions, call the MBA at 503.222.3275.

Name		Register me for the seminar as indicated:			
		— □ MBA Member			\$55.00
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