



Multnomah Bar Association

Wednesday,
March 14, 2018
3:00 - 5:00 p.m.

World Trade Center,
Mezzanine Room,
26 SW Salmon, Portland

Registration forms with
payment must be received by
the MBA office by March 13

The MBA will apply for .5
hours of ethics and 1.5 hours
of General OSB MCLE credit.
Washington MCLE credit may
be obtained individually.

Registrants who miss the
seminar may request the
handout materials. Sorry, no
refunds. Substitutions are
welcome; non-members may
be subject to an additional
fee. Accommodations
available for persons with
disabilities; please call in
advance for arrangements.

How to "Win" Your Next
Mediation - Strategies for
Effective Advocacy

Mediation is often your client's "day-in-court." If this is true, then
effective advocacy in mediation is critical to serving your client's
interests. The strategies required for mediation can differ from trial
advocacy. Mediation issues to consider that can make or break your case
include:

- Should I even mediate and, if so, when?
What kind of mediator and process - facilitative or evaluative?
What should be in the mediation statement?
What information should I disclose to my opponent?
Who should attend the mediation?
What case evaluation should I provide to the client?
Should I worry about biases and emotions?
What mediation ethics to know?

Join speakers Hon. Jean Kerr Maurer, retired Multnomah County
Circuit Court judge and Richard Vangelisti, Vangelisti LLC for a lively
discussion of strategies for "winning" your next mediation.

For more information: Contact the MBA at 503.222.3275.

Name _____

Firm _____

Billing Address _____

Phone _____ OSB # _____

Send form and payment to:
Multnomah Bar Association
620 SW 5th Ave Ste 1220
Portland OR 97204
Fax 503.243.1881 (for credit cards only) Ph 503.222.3275

Register me for the seminar as indicated:

- MBA Member \$60.00
Non-MBA Member \$95.00

I will not be attending but would like to order:

- CD ROM / & Handouts (Member) \$60.00
CD ROM / & Handouts (Non-Member) \$95.00

Payment Options:

- Check (enclosed) or
Visa MasterCard American Express

Acct # _____

Exp. Date _____ Security Code _____

Signature _____